



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #18-0118 FOR PEST CONTROL SERVICES

Bids to provide 'Pest Control Services' were received from four vendors on May 23, 2018. The bid of Terminix Commercial was the best low bid meeting the advertised specifications based on a sealed scenario. The bid of Gregory Pest Solutions was non-responsive to the requirement to provide a current business license, certifications, and a notarized statement attesting that the C.P.C.O. is a fulltime employee of the bidding firm and not employed elsewhere, and a list of all proposed pest control chemicals per bid specifications. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the budget allocated to the Facilities Services Department.

Requested by:
Jody Dumas

"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes."

Posting Date: 6/12/2018

Financial Impact:
Not to exceed
\$350,000.00

Recommended Motion: That the bid of Terminix Commercial, to provide 'Pest Control Services' in an amount not to exceed \$350,000.00, be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Pest Control Services - Bid #18-0118

Opened May 23, 2018 at 3:00 p.m.

Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform the work required for pest control services, to include bait applications, monthly service, all necessary documentation and call back within 2 hours.		Gregory Pest Solutions				McCall Service		Terminix		TruGreen Limited Partnership	
Item	SCHOOL/SITE	BUILDINGS PRICE PER MONTH	BUILDINGS PRICE PER YEAR	GROUNDS PRICE PER MONTH	GROUNDS PRICE PER YEAR	BUILDINGS PRICE PER MONTH	BUILDINGS PRICE PER YEAR	BUILDING & GROUNDS PRICE PER MONTH	BUILDING & GROUNDS PRICE PER YEAR	GROUNDS PRICE PER MONTH	GROUNDS PRICE PER YEAR
1	Alta Vista Elementary (Inclusive of Old Phoenix Academy)	\$95.00	\$1,140.00	\$30.00	\$360.00	\$122.00	\$1,464.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
2	Ashton Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
3	Atwater Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
4	Bay Haven School	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
5	Booker High	\$95.00	\$1,140.00	\$30.00	\$360.00	\$159.00	\$1,908.00	\$310.00	\$3,720.00	\$110.00	\$1,320.00
6	Booker Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$110.00	\$1,320.00
7	Brentwood Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
8	Brookside Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$110.00	\$1,320.00
9	Cranberry Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
10	Emma E Booker Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
11	Englewood Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
12	Fruitville Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
13	Garden Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
14	Glenallen Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
15	Gocio Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
16	Gulf Gate Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
17	Heron Creek Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$190.00	\$2,280.00
18	Lakeview Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
19	Larmarque Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
20	Laurel-Nokomis	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$190.00	\$2,280.00
21	McIntosh Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$150.00	\$1,800.00
22	North Port High School	\$95.00	\$1,140.00	\$30.00	\$360.00	\$159.00	\$1,908.00	\$310.00	\$3,720.00	\$150.00	\$1,800.00
23	Oak Park School	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
24	Phillippi Shores Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Pest Control Services - Bid #18-0118

Opened May 23, 2018 at 3:00 p.m.

SCHOOL/SITE		Gregory Pest Solutions				McCall Service		Terminix		TruGreen Limited Partnership	
		BUILDINGS PRICE PER MONTH	BUILDINGS PRICE PER YEAR	GROUNDS PRICE PER MONTH	GROUNDS PRICE PER YEAR	BUILDINGS PRICE PER MONTH	BUILDINGS PRICE PER YEAR	BUILDING & GROUNDS PRICE PER MONTH	BUILDING & GROUNDS PRICE PER YEAR	GROUNDS PRICE PER MONTH	GROUNDS PRICE PER YEAR
25	Pine View School	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$150.00	\$1,800.00
26	Riverview High	\$95.00	\$1,140.00	\$30.00	\$360.00	\$159.00	\$1,908.00	\$310.00	\$3,720.00	\$110.00	\$1,320.00
27	Sarasota High	\$95.00	\$1,140.00	\$30.00	\$360.00	\$159.00	\$1,908.00	\$310.00	\$3,720.00	\$110.00	\$1,320.00
28	Sarasota Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$190.00	\$2,280.00
29	Southside Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
30	Suncoast Technical College - North Campus	\$95.00	\$1,140.00	\$30.00	\$360.00	\$159.00	\$1,908.00	\$310.00	\$3,720.00	\$150.00	\$1,800.00
31	Suncoast Technical College - South Campus	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$150.00	\$1,800.00
32	Triad South	\$95.00	\$1,140.00	\$30.00	\$360.00	\$44.00	\$528.00	\$75.00	\$900.00	\$110.00	\$1,320.00
33	Suncoast Polytechnical High	\$95.00	\$1,140.00	\$30.00	\$360.00	\$44.00	\$528.00	\$75.00	\$900.00	\$90.00	\$1,080.00
34	Tatum Ridge Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
35	Taylor Ranch Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
36	Toledo Blade Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
37	Triad North	\$95.00	\$1,140.00	\$30.00	\$360.00	\$69.00	\$828.00	\$75.00	\$900.00	\$80.00	\$960.00
38	Tuttle Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$110.00	\$1,320.00
39	Venice Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
40	Venice High	\$95.00	\$1,140.00	\$30.00	\$360.00	\$159.00	\$1,908.00	\$310.00	\$3,720.00	\$110.00	\$1,320.00
41	Venice Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$190.00	\$2,280.00
42	Wilkinson Elementary	\$95.00	\$1,140.00	\$30.00	\$360.00	\$119.00	\$1,428.00	\$180.00	\$2,160.00	\$150.00	\$1,800.00
43	Woodland Middle	\$95.00	\$1,140.00	\$30.00	\$360.00	\$124.00	\$1,488.00	\$240.00	\$2,880.00	\$150.00	\$1,800.00

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Cost to provide all material, supervision, equipment, tools, labor, fuel, etc. to perform the work required for pest control services, to include bait applications, monthly service, all necessary documentation and call back within 2 hours.		Gregory Pest Solutions	McCall Service	Terminix	TruGreen Limited Partnership
HOURLY RATE		Hourly Rate	Hourly Rate	Hourly Rate	Hourly Rate
44	Hourly rate for additional services.	\$80.00	\$55.00	\$75.00	\$40.00
SUBCONTRACTED SERVICES		% Mark-Up	% Mark-Up	% Mark-Up	% Mark-Up
45	Subcontracted services are to be billed at net cost and shall be based on A MAXIMUM OF 10% MARK-UP of subcontracted services will be allowed. Indicate this percentage in the space to the right. No mark-up of sales tax allowed. A copy of the itemized subcontracted services invoice from the Subcontractor must be included with all billings to the SBSC for subcontracted services. NOTE: The Contractor must agree that during a declared disaster situation that any bid items with a mark-up will be billed at actual cost without any mark-up permitted.	5%	10%	10%	10%
RENTAL EQUIPMENT		% Mark-Up	% Mark-Up	% Mark-Up	% Mark-Up
46	Rental of equipment percentage mark-up of cost is used on occasion, not in the regular course of pest control services. A MAXIMUM OF 10% MARK-UP of cost of rental equipment will be allowed. No mark-up of sales tax allowed. Indicate this percentage in the space to the right. Rental is for active use of equipment. Payment for inactive use of equipment will not be allowed. A copy of rental invoices must be included with all billings to the SBSC. Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).	5%	5%	10%	10%

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MATERIAL MARK-UP		% Mark-Up	% Mark-Up	% Mark-Up	% Mark-Up
47	Additional Materials percentage mark-up of cost. This is for materials that are not used in the regular course of pest control services. A MAXIMUM OF 10% MARK-UP of cost for materials will be allowed. No mark-up of sales tax allowed. Indicate this percentage in the space to the right. A copy of supply house invoices must be included with all billings to the SBSC. Note: All invoices shall be billed on a cost plus basis except during a declared disaster (no mark-up permitted).	5%	5%	10%	10%
Service Fax Number:			904-389-3212	813-744-5104	941-751-9795
Service Email Address:		tkaldor@gregorypestsolutions.com	customercare@mccallservice.com	dcinelli@terminix.com	benjaminbarnes@trugreenmail.com
Notes:		No subs	Submitted bid pricing for buildings only.		Submitted bid pricing for grounds only.
Contact		Bernie Farris	Jerry Hall	Domenico Cinelli	James (Jim) Finley
Address		4469 Parkbreeze Court	2861 College Street	4312 56th Street North	6451 Parkland Drive
		Orlando, FL 32808	Jacksonville, FL 32205	Tampa, FL 33610	Sarasota, FL 34243
Phone		770-314-0876	800-342-6948	813-246-3900	941-209-3554
Fax			904-389-3212	813-744-5104	941-751-9795
Federal I.D.		57-0694509	59-0908196	36-3478837	36-3734669
Email		bfarris@gregorypestsolutions.com	customercare@mccallservice.com	dcinelli@terminix.com	benjaminbarnes@trugreenmail.com
		Recorded by Elsa Beal	Witnessed by Joyce Haney		